

Linda Krom

Linda Krom (LindaKrom@globalcoaching.com), an executive coach with extensive corporate line-operation experience, offers a diverse set of leadership skills to her clients.

As an executive in Verizon Telecom, Linda was responsible for large team management, sales organizations, and human resources. Her expertise in performance management, communications, and building effective teams in union environments helped her organization achieve national recognition.



At Verizon, she established best practices in leadership development, large team management, call center management, sales management, labor management, training and development, project management and vendor management.

Linda managed an organization that included 1,200 sales consultants and managers principally located in Florida, Texas, Ohio and Indiana. Additionally, she was responsible for residential sales and customer service for customers in 15 states; in this role, she continually exceeded revenue objectives.

During her career, Linda has received multiple awards, including the Verizon President's Award, the Verizon Excellence Award, and the Platinum Club Award for sales performance.

Prior to entering sales and customer service, Linda was Director of Leadership Development. As the director, she worked with Verizon's regional presidents and their executive teams to enhance their leadership skills and effectiveness in executing strategic initiatives.

Beyond the telecommunications industry, Linda has diverse experience working with executives in many kinds of organizations and businesses, including airlines, government agencies and not-for-profit organizations.

Linda lives in Waldo, Ohio, with her husband Richard. She commits extensive time and energy to Habitat for Humanity as a member of the Board of Directors and as a committee member for public relations and fund raising.